

Consort Travel Group – Preferred Suppliers

The Consort Travel Group is an alliance of Independent Travel Agents operating in Northern Ireland. All Consort shops are members of the ABTA The Travel Association and are also members of the Independent Options group.

Following the changes in Airline commissions and the growth of Low Cost Carriers the Consort Travel Group have adopted certain criteria for Suppliers who will be classed as Consort Preferred Suppliers.

It is accepted that most Low Cost Carriers will not meet these criteria. However members will continue to meet customer's requests on a fee charging basis.

Suppliers who already have a written Agreement with Consort and/or Independent Options which offers enhancements to normal Commercial Terms are considered Preferred Suppliers.

To be considered a Preferred Supplier the supplier must offer two or more of the following to members:

1. Enhanced Commercial Terms to members of Consort Travel Group
2. Sales Targets which trigger an override payment.
3. Special Offers to Consort Shops
4. Special Fares for Consort Staff Travel
5. Training and Educational Trips for Consort Staff
6. Advertising/Marketing Budget

Preferred Suppliers also have the opportunity to sponsor Consort monthly meetings, where they can make presentations on their products to the members. Meeting Sponsorship cost is currently £250 plus VAT

Suppliers who wish to be considered for Preferred status should make application in writing to the Consort Board and the application will be considered. Applications should be sent to James Buchanan, Consort Travel Group, 98A Duke Street, Londonderry, BT47 1DQ or emailed to james.buchanan@consorttravelgroup.co.uk